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6. Which of the following is NOT one of the stages in the classic approach to brand development strategy covered in your manual? A. brand personality. B. brand positioning. C. brand quality. D. brand values . 7 What are vasodilators used to do? A. decrease vascular resistance and increase blood flow. B. mimic pathogens to stimulate the immune system

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The NAPSRx has provided a quiz below that would test your current pharmaceutical industry knowledge so you can find out if you might need to complete the CNPR Pharmaceutical Sales Training program. The quiz is a simple test that any current Pharmaceutical Sales Rep should receive a score of 100%! Do I need CNPR Pharmaceutical Sales Training

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